

Start of Week Date	Strategic Lead Generation Tracker /Roadmap to Success										Goals	Week Total
12-Mar	12-Mar		13-Mar		14-Mar		15-Mar		16-Mar			
Building Business Start time	9:00 AM	Mon		Tues		Wed		Thurs		Fri		
Calls,emails,texts(Building)	5		10		10		10		10		45	0
Calls,emails,texts(nuture)	5		3		3		3		3		17	
B2B invites/meetings(qty3)	1				1						3	
Leads-on demand											0	
Project Cerebral	Read 30 min		Read 30 min		Read 30 min		Read 30 min		Read 30 min		2.5	
Intrapersonnal task	Affirmation		Affirmation		Affirmation		Affirmation		Affirmation		1 Hour	
Build your BRAND/EXPOSURE PROJECTS											Goals	Week Total
Tracking Sheet (min)											0	0
Open house(qty)											0	0
Friends family											0	0
Referral campaign											0	0
Networking Plan of Action-Set your plan											Goals	Week Total
In person meeting(qty)											0	0
LinkedIn Posts/ Social Media(min)											0	0
Diversified referral(hrs)											0	0
Handwritten Notes(qty)											0	0
Win the day and track your achievements											0	0
												0.00
<b>Achievements</b>	WTD Bus		WTD Bus		WTD Bus		WTD Bus		WTD Bus		5	0
New Leads/Apps in Funnel											0	0
Pipeline # / Vol 90 days											0	0
Active Deals - # / Vol											0	0
Closed Deals # / Vol											0	0
Weekly Business Overview												
<u>Number Of Active Deals</u>	0	<u>Vol. of Active</u>	0	<u>Pipeline Activity</u>	<u>Est Vol.</u>	0	<u>Closed Deals</u>	<u>Vol.</u>	0			
		0			0			0				
Notes For week												